What is the NFTE Entrepreneurship Program?  
“Let’s Get to Business!”

Sumner High School Entrepreneurship 1 students use entrepreneurial mindsets to create businesses from Ideation to the Opportunity Pitch. By using the Lean Business Model Canvas as a basis for their lean start-ups, students are able to research and test their ideas to develop a business concept. As of the 2022- 2023 school year, this program now provides **3 college credits** if students:

1. Successfully pass Semester 1 and Semester 2
2. Earn the Entrepreneurship & Small Business Industry Certification (ESB v.2)
3. Compete in the NFTE Student Pitch Competition to potentially ***receive funding*** for their lean start-up business!

Entrepreneurship 2 is more in-depth and takes a business concept to business launch! Students will take the Design for Delight Industry Certification for an additional **3 college credits** at this level. ESB v.2 plus Design for Delight together qualify students to receive the Master Entrepreneurship Certification. Students are also eligible to earn Intuit’s Quickbooks Industry Certification as we shift focus more towards Accounting, Finance, and Business Law in this course.

1st Annual Sumner HS Entrepreneurship Fair

The Sumner HS Entrepreneurship Program is hosting this event in conjunction with our CTE Business Department partners:

* Mrs. Moore’s DIT and TV Production classes
* Mrs. Armbrister’s Customer Service classes

**When**?

April 29, 2023 from 10:00 a.m. – 2:00

**Where**?

Sumner High School   
10650 CR672  
Riverview, FL 33579

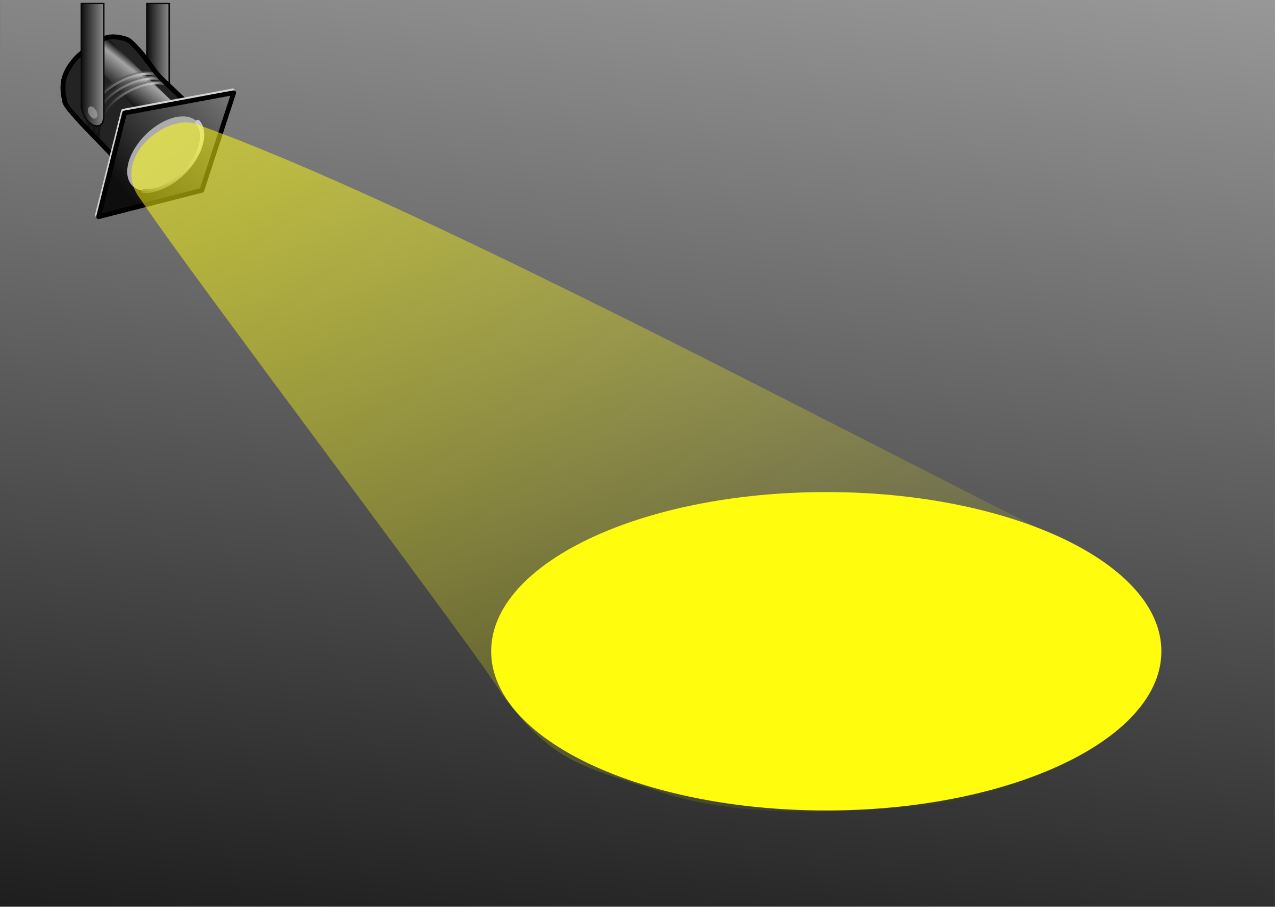
Vendors set-up is open at 8:00 am in the Teacher Parking Lot (enter the school at the traffic light and travel towards the Football Stadium, turning left before you reach it.

Guests will park in the student parking lot located near the Baseball Field.

**Registration Fees?**

* Student Booth - $30.00
  + Students may partner with other students to share the registration fees and their profits or purchase a solo booth and sell only their products/services
* Teachers - $50.00
  + Teachers are welcome to sell at our Entrepreneurship Fair even if they are not affiliated with Sumner HS. Elementary, Middle School, or High School teachers may fill out a registration form and participate in our event. Please indicate which Hillsborough County School you are affiliated with to receive the $10 discount.
* Vendor Booth - $60.00
* Food Truck - $100.00

We are seeking vendors that want to showcase their talents and small business ventures. We embrace the Gig Economy as many workers create supplemental income with side-gigs including passion projects, hobbies, interests, and skills. You are invited to join our Sumner HS Entrepreneurship students and earn some money in the process! The driving force of our economy is the innovation and creativity required to build and run small businesses and hire America’s workforce. Let’s unleash your potential and recognize an opportunity to turn your ideas into dollars! Join us at the First Annual Sumner HS Entrepreneurship Fair.



**Spotlight on Entrepreneurship  
 Students**

Student Picture + 1-minute elevator pitch + brief student bio

We are currently making the pitch videos in collaboration with the TV Productions class. Students have written their bios 😊

**Sumner Entrepreneurship Connections**



**What are the businesses that Sumner Parents, Grandparents, Family Members, and Community Members Own?**

This Section will contain highlights of stakeholders in our students’ lives that run businesses 😊